

Year ended March 31, 2015

**TOENEC CORPORATION** 

## Message

In the 97th year (from April 1, 2014 to March 31, 2015), the Japanese economy continued to gradually recover thanks to the effects of various governmental policies despite its slack growth, due to the last minute surge in demand before the consumption tax increase. Even though large corporations have seen some improvement in plants and equipment investment, the construction industry continued to be in a harsh business environment due to the increased labor costs. With the decreased volume of orders for distribution line construction received from Chubu Electric Power. our parent company and biggest customer, in order to stabilize our business base, we have worked on improving efficiency in construction projects for the power industry by reviewing business operations based on our Midterm Business Policy (2014-2016), and in general construction, we strived to increase the sales volume by expanding face-to-face sales activities to meet customer needs and by increasing the orders received in new areas of business.

Furthermore, we have been working on improving profitability through more efficient operations and cost reduction, and we have been putting our effort into increasing compliance and safety awareness, since gaining confidence from customers and the society is absolutely necessary for a company to survive. In regard to performance this year, the volume of backlog orders has significantly increased due to more orders received from general customers; however, despite an increase in solar power related constructions, sales volume has gone down because of a decrease in power line projects for Chubu Electric Power as well as a decrease in the construction of mobile telecommunication stations. However, our profitability has improved by reducing construction costs and expenses, resulting in an increase in operating profit, ordinary income and net income for the year.

#### <Performance for the year>

Orders received 213,084 million JPY (YoY 8.5% up)
Sales 190,791 million JPY (YoY 0.5% down)
Ordinary income 6,682 million JPY (YoY 21.2% up)
Net income for the year 3,431 million JPY (YoY 19.4% up)

As for the future outlook on the economy, the current gradual recovery is expected to continue with the effects of governmental policies, but a downturn in economies outside of Japan could delay the growth of the Japanese economy.

In the construction industry, even though public and private sector investment have been steady, there are concerns for a steep rise in material prices in addition to the increased labor cost, and the competition for securing construction orders and subsequent price wars are likely to escalate further. In addition, the extensive structural changes in the electric power industry would likely make it difficult to secure stable profits from power supply related constructions. Given the tough business environment we find ourselves in, we will fully enforce "Free ourselves from the current situation by staking challenges that will lead us into tomorrow" set in the Midterm Business Policy (2014-2016) and make further efforts in each step to achieve solid profitability under any situation. In order to expand our business in the Metropolitan area, especially where the demand for construction is expected to increase, we will make an effort to increase our profitability by building the sales structure in the Tokyo Headquarters and by improving competitiveness. As an integrated facility company of Chubu Electric Power, we provide services ranging from planning, design, construction and maintenance to proposing effective energy utilization related to electricity, telecommunications, air conditioning and electric power supply facilities, and we offer a safe, secure and comfortable environment to our customers. Keeping in mind that confidence from customers and the society is the foundation of business operation, we will ensure thorough compliance and do our best to obtain business and support from customers.

July 2015

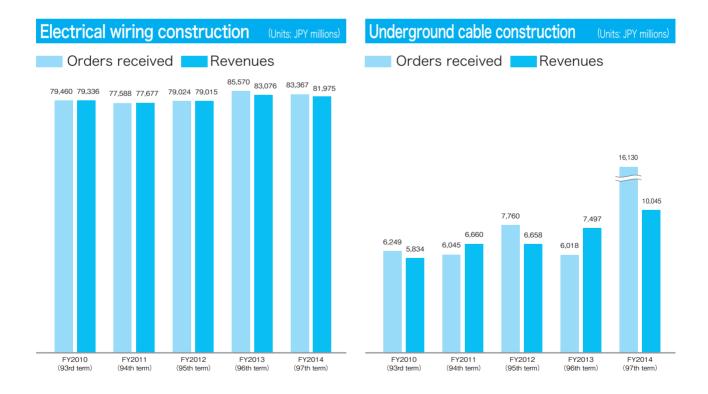


President, Director & Chief Executive Officer
Yuji Kume

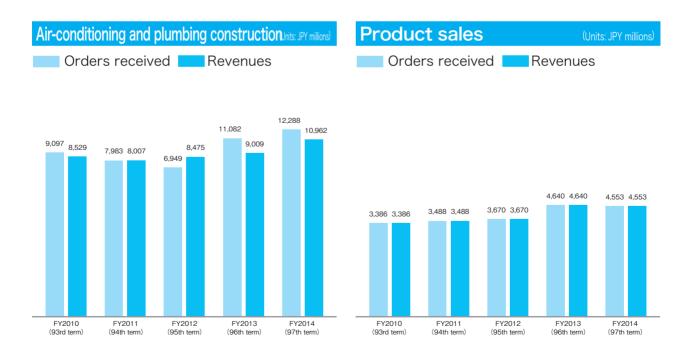
## ■Breakdown by Business Sector

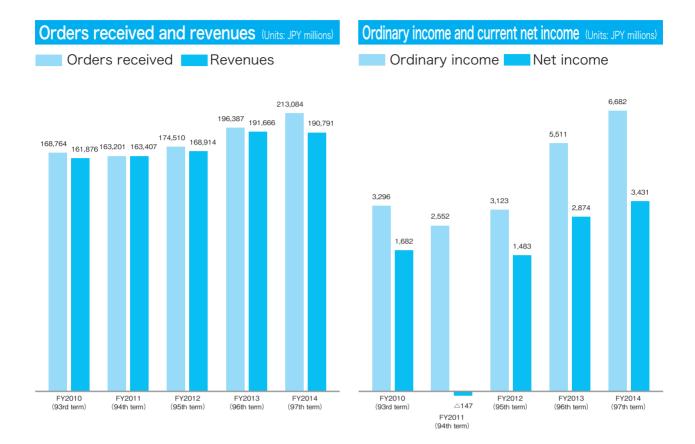
### Orders received and Revenues for the Term by Business Sector (Units: JPY millions)

#### Orders received Revenues Percentage figures in parentheses indicate year-on-year change. Percentage figures in parentheses indicate year-on-year change. Underground cable construction Electrical wiring construction Electrical wiring construction 10,045 Underground 81,975 83 367 (34.0%) cable construction (△1.3%) (△2.6%) 16,130 (168.0%) Total Product sales Product sales 190,791 (△0.5% 4.553 4.553 (△1.9%) (△1.9%) Communications construction Indoor-wiring construction 14,967 Indoor-wiring construction 81.777 (△13.1%) 67,778 (△2.1%) Communications (13.8%)construction 15,477 Air-conditioning and Air-conditioning and (\(\triangle 14.9\)\) plumbing construction plumbing construction 10.962 12 288 (10.9%)(21.7%)









# Non-consolidated Balance Sheet TOENEC CORPORATION Sist March, 2015 and 2014

	Millions of Yen		Thousands of U.S.Dollars
<del>-</del>	2015	2014	2015
ASSETS			
Current assets:			
Cash and deposits · · · · · · · · · · · · · · · · · · ·	¥19,817	¥14,319	\$164,911
Securities · · · · · · · · · · · · · · · · · · ·	9,900	9,000	82,383
Deposits paid · · · · · · · · · · · · · · · · · · ·	15,000	10,000	124,823
Notes receivable, accounts receivable from completed construction contracts and other:	,	,	,
Notes receivable-trade · · · · · · · · · · · · · · · · · · ·	4,346	4,941	36,171
Accounts receivable from completed construction contracts	44,963	46,271	374,165
Accounts receivable-other	1,344	1,178	11,184
-	50.054		401.500
All Control of the Co	50,654	52,391	421,522
Allowance for doubtful accounts	(59)	(93)	(497)
	50,594	52,297	421,024
Inventories ·····	6,424	6,599	53,458
Deferred tax assets · · · · · · · · · · · · · · · · · · ·	1,871	2,070	15,573
Other · · · · · · · · · · · · · · · · · · ·	1,367	839	11,383
Total current assets · · · · · · · · · · · · · · · · · · ·	104,975	95,127	873,557
Property, plant and equipment:			
Buildings and structures ·····	50.935	46.962	423.859
Machinery, equipment and vehicles	13,777	14,238	114,650
Land	26,945	26,951	224,224
Construction in progress · · · · · · · · · · · · · · · · · ·	380	193	3,166
<u> </u>			
	92,038	88,346	765,900
Accumulated depreciation	(41,095)	(40,204)	(341,979)
Total property, plant and equipment · · · · · · · · · · · · · · · · · · ·	50,942	48,142	423,920
Investments and other assets:			
Investment securities	11,889	9,407	98,941
Deferred tax assets ······	5,453	6,676	45,385
Other · · · · · · · · · · · · · · · · · · ·	2,290	2,023	19,058
Total investments and other assets · · · · · · · · · · · · · · · · · · ·	19,633	18,107	163,385
Total assets · · · · · · · · · · · · · · · · · · ·	¥175,551	¥161,377	\$1,460,863

	Millions o	Thousands of U.S.Dollars	
	2015	2014	2015
LIABILITIES Current liabilities:			
Short-term loans payable · · · · · · · · · · · · · · · · · · ·	¥3,350	¥3,550	\$27,877
Lease obligations ······	1,997	1,894	16,625
Notes payable, accounts payable for construction contracts and other:	, -	,	,,,
Notes payable-trade · · · · · · · · · · · · · · · · · · ·	5,537	4,957	46,079
Accounts payable for construction contracts and other	35,615	33,508	296,375
	41,152	38,465	342,454
Advances received on uncompleted construction contracts · · · · · ·	6,254	1,933	52,046
Income taxes payable · · · · · · · · · · · · · · · · · · ·	1,688	1,320	14,050
Other	7,617	7,065	63,385
Total current liabilities · · · · · · · · · · · · · · · · · · ·	62,060	54,228	516,439
Non-current liabilities:			
Lease obligations ······	10,786	7,623	89,763
Provision for retirement benefits · · · · · · · · · · · · · · · · · · ·	26,900	26,261	223,855
Other · · · · · · · · · · · · · · · · · · ·	129	82	1,075
Total non-current liabilities·····	37,816	33,967	314,695
Total liabilities · · · · · · · · · · · · · · · · · · ·	99,877	88,196	831,135
NET ASSETS			
Shareholders' equity:			
Capital stock			
Authorized - 200,000,000 shares			
Issued - 96,649,954 shares · · · · · · · · · · · · · · · · · · ·	7,680	7,680	63,916
Capital surplus · · · · · · · · · · · · · · · · · · ·	6,839	6,839	56,915
Retained earnings · · · · · · · · · · · · · · · · · · ·	56,777	56,186	472,477
Treasury shares·····	(1,448)	(1,437)	(12,057)
Total shareholders' equity · · · · · · · · · · · · · · · · · · ·	69,848	69,269	581,251
Valuation and translation adjustments:			
Valuation difference on available-for-sale securities · · · · · · · · · · · · · · · · · · ·	5,825	3,911	48,477
Total valuation and translation adjustments	5,825	3,911	48,477
Total net assets · · · · · · · · · · · · · · · · · · ·	75,674	73,180	629,728
Total liabilities and net assets ······	¥175,551	¥161,377	\$1,460,863

# Non-consolidated Statements of Income TOENEC CORPORATION for the years ended 31st March, 2015 and 2014

	Millions of Yen		Thousands of U.S.Dollars
	2015	2014	2015
Net sales:			
Net sales of completed construction contracts · · · · · · · · · · · · · · · · · · ·	¥190,791	¥191,666	\$1,587,680
Cost of sales of completed construction contracts	168,852	170,867	1,405,114
Gross profit · · · · · · · · · · · · · · · · · · ·	21,938	20,799	182,565
Selling, general and administrative expenses · · · · · · · · · · · · · · · · · ·	15,585	15,625	129,695
Operating income · · · · · · · · · · · · · · · · · · ·	6,353	5,173	52,870
Other income (expenses):			
Interest income ······	65	68	543
Interest expenses ·····	(448)	(409)	(3,734)
Other	899	488	7,485
	516	147	4,294
Income before income taxes······	6,869	5,320	57,164
Income taxes:			
Income taxes-current······	1,696	1,610	14,119
Income taxes-deferred · · · · · · · · · · · · · · · · · · ·	1,741	835	14,490
Net income·····	¥3,431	¥2,874	\$28,554
Per share of common stock:			
	Yen	Yen	U.S.Dollars
Net income ·····	¥36.66	¥30.70	\$0.31
Cash dividends ·····	12.00	10.00	0.10

# Consolidated Balance Sheet TOENEC CORPORATION 31st March, 2015 and 2014

ASSETS         2015         2014         2015           Current assets:         2016         300         300         300         300         300         3183,435         382,333         383,435         382,333         382,433         382,433         382,433         382,433         382,433         382,433         382,433         382,433         382,433         382,433         382,433         382		Millions of Yen		Thousands of U.S.Dollars
Current assets:         \$22,043         \$16,233         \$183,435           Securities         9,900         9,000         82,383           Deposits paid         15,000         10,000         124,823           Notes receivable, accounts receivable from completed construction contracts and other:         4,438         4,961         36,936           Accounts receivable-trade         4,438         4,961         36,936           Accounts receivable-other         1,251         1,098         10,414           Accounts receivable-other         51,419         53,169         427,891           Allowance for doubtful accounts         (73)         (105)         (609)           Inventories         6,553         6,785         54,536           Deferred tax assets         2,029         2,244         16,889           Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         8         48,392         435,743           Machinery, equipment and vehicles         52,363         48,392         435,743           Machinery, equipment and vehicles         99,270         96,404         826,087           Accumulated depreci	_	2015	2014	2015
Current assets:         \$22,043         \$16,233         \$183,435           Securities         9,900         9,000         82,383           Deposits paid         15,000         10,000         124,823           Notes receivable, accounts receivable from completed construction contracts and other:         4,438         4,961         36,936           Accounts receivable-trade         4,438         4,961         36,936           Accounts receivable-other         1,251         1,098         10,414           Accounts receivable-other         51,419         53,169         427,891           Allowance for doubtful accounts         (73)         (105)         (609)           Inventories         6,553         6,785         54,536           Deferred tax assets         2,029         2,244         16,889           Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         8         48,392         435,743           Machinery, equipment and vehicles         52,363         48,392         435,743           Machinery, equipment and vehicles         99,270         96,404         826,087           Accumulated depreci	ASSETS			
Securities         9,900         9,000         82,383           Deposits paid         15,000         10,000         124,823           Notes receivable, accounts receivable from completed construction contracts and other:         4,438         4,961         36,936           Accounts receivable-trade         4,438         4,961         36,936           Accounts receivable from completed construction contracts         45,729         47,109         380,541           Accounts receivable-other         1,251         1,098         10,414           Allowance for doubtful accounts         (73)         (105)         (609)           Allowance for doubtful accounts         51,346         53,063         427,281           Inventories         6,553         6,785         54,536           Deferred tax assets         2,029         2,244         16,889           Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         51,2363         48,392         435,743           Machinery, equipment and vehicles         19,512         20,715         162,374           Land         26,979         26,991         224,511           <				
Securities         9,900         9,000         82,383           Deposits paid         15,000         10,000         124,823           Notes receivable, accounts receivable from completed construction contracts and other:         4,438         4,961         36,936           Accounts receivable-trade         4,438         4,961         36,936           Accounts receivable from completed construction contracts         45,729         47,109         380,541           Accounts receivable-other         1,251         1,098         10,414           Allowance for doubtful accounts         (73)         (105)         (609)           Allowance for doubtful accounts         51,346         53,063         427,281           Inventories         6,553         6,785         54,536           Deferred tax assets         2,029         2,244         16,889           Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         51,2363         48,392         435,743           Machinery, equipment and vehicles         19,512         20,715         162,374           Land         26,979         26,991         224,511           <	Cash and deposits · · · · · · · · · · · · · · · · · · ·	¥22,043	¥16,233	\$183,435
Notes receivable, accounts receivable from completed construction contracts and other:   Notes receivable-trade	Securities	,		
contracts and other:         4,438         4,961         36,936           Accounts receivable-trade         4,438         4,961         36,936           Accounts receivable from completed construction contracts         45,729         47,109         380,541           Accounts receivable-other         1,251         1,098         10,414           Accounts receivable-other         51,419         53,169         427,891           Allowance for doubtful accounts         (73)         (105)         (609)           Allowance for doubtful accounts         51,346         53,063         427,281           Inventories         6,553         6,785         54,536           Deferred tax assets         2,029         2,244         16,889           Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         8         43,743         435,743           Machinery, equipment and vehicles         19,512         20,715         162,374           Land         26,979         26,991         26,991         224,511           Construction in progress         415         305         3,458           Accumulated depreciation		15,000	10,000	124,823
Accounts receivable from completed construction contracts       45,729       47,109       380,541         Accounts receivable-other       1,251       1,098       10,414         Investments and other assets       51,419       53,169       427,891         Allowance for doubtful accounts       (73)       (105)       (609)         Inventories       6,553       6,785       54,536         Deferred tax assets       2,029       2,244       16,889         Other       1,754       1,229       14,597         Total current assets       108,627       98,555       903,948         Property, plant and equipment:       51,346       48,392       435,743         Machinery, equipment and vehicles       19,512       20,715       162,374         Land       26,979       26,991       224,511         Construction in progress       415       305       3,458         Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       10,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and othe	·			
Accounts receivable-other         1,251         1,098         10,414           Allowance for doubtful accounts         51,419         53,169         427,891           Allowance for doubtful accounts         (73)         (105)         (609)           Inventories         6,553         6,785         54,536           Deferred tax assets         2,029         2,244         16,889           Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         8         48,392         435,743           Machinery, equipment and vehicles         19,512         20,715         162,374           Land         26,979         26,991         224,511           Construction in progress         415         305         3,458           Accumulated depreciation         (46,014)         (45,827)         (382,908)           Total property, plant and equipment         53,256         50,577         443,179           Investments and other assets:         10,400         45,827         (382,908)           Total property, plant and equipment         53,256         50,577         443,179           Investments and other assets:	Notes receivable-trade · · · · · · · · · · · · · · · · · · ·	4,438	4,961	36,936
Allowance for doubtful accounts (73) (105) (609)  Allowance for doubtful accounts (73) (105) (609)  51,346 53,063 427,281 51,365 54,536 52,536 50,755 54,536 52,536 50,77 443,179 10 100 100 100 100 100 100 100 100 100	Accounts receivable from completed construction contracts	45,729	47,109	380,541
Allowance for doubtful accounts       (73)       (105)       (609)         Inventories       51,346       53,063       427,281         Inventories       6,553       6,785       54,536         Deferred tax assets       2,029       2,244       16,889         Other       1,754       1,229       14,597         Total current assets       108,627       98,555       903,948         Property, plant and equipment:       30,627       98,555       903,948         Property, plant and equipment:       30,627       98,555       903,948         Property, plant and equipment:       30,627       20,715       162,374         Land       26,979       26,991       224,511         Construction in progress       415       305       3,458         Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       10,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795	Accounts receivable-other	1,251	1,098	10,414
S1,346   53,063   427,281     Inventories		51,419	53,169	427,891
Inventories         6,553         6,785         54,536           Deferred tax assets         2,029         2,244         16,889           Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         30,627         98,555         903,948           Property, plant and equipment:         30,715         162,374         162,374           Land         26,979         26,991         224,511           Construction in progress         415         305         3,458           Accumulated depreciation         (46,014)         (45,827)         (382,908)           Total property, plant and equipment         53,256         50,577         443,179           Investments and other assets:         20,819         18,568         173,252           Deferred tax assets         6,719         9,334         55,915           Other         2,238         1,867         18,627           Total investments and other assets         29,777         29,770         247,795	Allowance for doubtful accounts · · · · · · · · · · · · · · · · · · ·	(73)	(105)	(609)
Deferred tax assets         2,029         2,244         16,889           Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         52,363         48,392         435,743           Machinery, equipment and vehicles         19,512         20,715         162,374           Land         26,979         26,991         224,511           Construction in progress         415         305         3,458           99,270         96,404         826,087           Accumulated depreciation         (46,014)         (45,827)         (382,908)           Total property, plant and equipment         53,256         50,577         443,179           Investments and other assets:         20,819         18,568         173,252           Deferred tax assets         6,719         9,334         55,915           Other         2,238         1,867         18,627           Total investments and other assets         29,777         29,770         247,795		,	,	,
Other         1,754         1,229         14,597           Total current assets         108,627         98,555         903,948           Property, plant and equipment:         52,363         48,392         435,743           Machinery, equipment and vehicles         19,512         20,715         162,374           Land         26,979         26,991         224,511           Construction in progress         415         305         3,458           99,270         96,404         826,087           Accumulated depreciation         (46,014)         (45,827)         (382,908)           Total property, plant and equipment         53,256         50,577         443,179           Investments and other assets:         20,819         18,568         173,252           Deferred tax assets         6,719         9,334         55,915           Other         2,238         1,867         18,627           Total investments and other assets         29,777         29,770         247,795	Inventories ·····	,		,
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Property, plant and equipment:       52,363       48,392       435,743         Machinery, equipment and vehicles       19,512       20,715       162,374         Land       26,979       26,991       224,511         Construction in progress       415       305       3,458         Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       20,819       18,568       173,252         Deferred tax assets       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets:       29,777       29,770       247,795	Other · · · · · · · · · · · · · · · · · · ·	1,754	1,229	14,597
Buildings and structures       52,363       48,392       435,743         Machinery, equipment and vehicles       19,512       20,715       162,374         Land       26,979       26,991       224,511         Construction in progress       415       305       3,458         Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       18,568       173,252         Deferred tax assets       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795	Total current assets · · · · · · · · · · · · · · · · · · ·	108,627	98,555	903,948
Buildings and structures       52,363       48,392       435,743         Machinery, equipment and vehicles       19,512       20,715       162,374         Land       26,979       26,991       224,511         Construction in progress       415       305       3,458         Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       18,568       173,252         Deferred tax assets       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795	Property, plant and equipment			
Machinery, equipment and vehicles       19,512       20,715       162,374         Land       26,979       26,991       224,511         Construction in progress       415       305       3,458         99,270       96,404       826,087         Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       20,819       18,568       173,252         Deferred tax assets       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795		52 363	18 302	135 713
Land       26,979       26,991       224,511         Construction in progress       415       305       3,458         99,270       96,404       826,087         Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       20,819       18,568       173,252         Deferred tax assets       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795	Danian 190 arra ou actar co	*	,	•
Construction in progress         415         305         3,458           99,270         96,404         826,087           Accumulated depreciation         (46,014)         (45,827)         (382,908)           Total property, plant and equipment         53,256         50,577         443,179           Investments and other assets:         20,819         18,568         173,252           Deferred tax assets         6,719         9,334         55,915           Other         2,238         1,867         18,627           Total investments and other assets         29,777         29,770         247,795		,	,	•
Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       20,819       18,568       173,252         Deferred tax assets       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795				
Accumulated depreciation       (46,014)       (45,827)       (382,908)         Total property, plant and equipment       53,256       50,577       443,179         Investments and other assets:       20,819       18,568       173,252         Deferred tax assets       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795	_	99.270	96.404	826.087
Investments and other assets:       20,819       18,568       173,252         Investment securities       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795	Accumulated depreciation · · · · · · · · · · · · · · · · · · ·	(46,014)	(45,827)	(382,908)
Investment securities	Total property, plant and equipment · · · · · · · · · · · · · · · · · · ·	53,256	50,577	443,179
Deferred tax assets       6,719       9,334       55,915         Other       2,238       1,867       18,627         Total investments and other assets       29,777       29,770       247,795	Investments and other assets:			
Other         2,238         1,867         18,627           Total investments and other assets         29,777         29,770         247,795		20,819	18,568	
Total investments and other assets · · · · · · · 29,777 29,770 247,795		6,719	9,334	55,915
	Other	2,238	1,867	18,627
Total assets	Total investments and other assets · · · · · · · · · · · · · · · · · · ·	29,777	29,770	247,795
	Total assets · · · · · · · · · · · · · · · · · · ·	¥191,661	¥178,903	\$1,594,922

	Millions of Yen		Thousands of U.S.Dollars
	2015	2014	2015
LIABILITIES Current liabilities:			
Short-term loans payable · · · · · · · · · · · · · · · · · · ·	¥3,350	¥3,582	\$27,877
Lease obligations · · · · · · · · · · · · · · · · · · ·	1,896	1,764	15,780
Notes payable, accounts payable for construction contracts and other:			
Notes payable-trade	5,541	4,998	46,113
Accounts payable for construction contracts and other	35,958	34,033	299,231
	41,500	39,032	345,345
Advances received on uncompleted construction contracts ····	6,307	2,001	52,489
Income taxes payable · · · · · · · · · · · · · · · · · · ·	1,790	1,462	14,899
Other · · · · · · · · · · · · · · · · · · ·	8,306	7,713	69,121
Total current liabilities · · · · · · · · · · · · · · · · · · ·	63,150	55,556	525,512
Non-current liabilities:			
Lease obligations · · · · · · · · · · · · · · · · · · ·	10,739	7,480	89,366
Net defined benefit liability · · · · · · · · · · · · · · · · · · ·	30,832	33,769	256,577
Other	131	89	1,097
Total non-current liabilities·····	41,704	41,340	347,042
Total liabilities · · · · · · · · · · · · · · · · · · ·	104,854	96,896	872,554
NET ASSETS			
Shareholders' equity:			
Capital stock			
Authorized - 200,000,000 shares			
Issued - 96,649,954 shares	7,680	7,680	63,916
Capital surplus · · · · · · · · · · · · · · · · · · ·	6,839 70,091	6,839	56,915
Treasury shares·····	(1,448)	69,686 (1,437)	583,267 (12,057)
Treasury strates	(1,770)	(1,457)	(12,037)
Total shareholders' equity ·····	83,162	82,769	692,041
Accumulated other comprehensive income:			
Valuation difference on available-for-sale securities · · · · · · · · · · · · · · · · · · ·	5,857	3,927	48,742
Foreign currency translation adjustment	215	141	1,791
Remeasurements of defined benefit plans ······	(2,431)	(4,846)	(20,236)
Total accumulated other comprehensive income	3,640	(778)	30,297
Minority interests · · · · · · · · · · · · · · · · · ·	3	15	28
Total net assets · · · · · · · · · · · · · · · · · · ·	86,806	82,006	722,367
Total liabilities and net assets	¥191,661	¥178,903	\$1,594,922

# Consolidated Statements of Income TOENEC CORPORATION for the years ended 31st March, 2015 and 2014

	Millions of Yen		Thousands of U.S.Dollars
	2015	2014	2015
Net sales:			
Net sales of completed construction contracts · · · · · · · · · · · · · · · · · · ·	¥195,574	¥197,910	\$1,627,478
Cost of sales of completed construction contracts	172,163	175,273	1,432,662
Gross profit · · · · · · · · · · · · · · · · · · ·	23,411	22,636	194,816
Selling, general and administrative expenses · · · · · · · · · · · · · · · · · ·	16,438	16,506	136,795
Operating income · · · · · · · · · · · · · · · · · · ·	6,972	6,129	58,020
Other income (expenses):			
Interest income	60	64	500
Interest expenses ······	(434)	(390)	(3,617)
Other · · · · · · · · · · · · · · · · · · ·	607	378	5,058
	233 53	1,941	
Income before income taxes and minority interests	7,205	6,183	59,962
Income taxes:			
Income taxes-current · · · · · · · · · · · · · · · · · · ·	1,962	1,882	16,328
Income taxes-deferred ·····	1,766	830	14,699
Income before minority interests ·····	3,477	3,470	28,934
Minority interests in income (loss)	(13)	14	(110)
Net income·····	¥3,490	¥3,455	\$29,044
Per share of common stock:			
	Yen	Yen	U.S.Dollars
Net income ·····	¥37.29	¥36.91	\$0.31
Cash dividends · · · · · · · · · · · · · · · · · · ·	12.00	10.00	0.10

# Consolidated Statements of Comprehensive Income TOENEC.CORPORATION; for the years ended: 31st March, 2015 and 2014

	Millions of Yen		Thousands of U.S.Dollars
	2015	2014	2015
Income before minority interests  Other comprehensive income	¥3,477	¥3,470	\$28,934
Valuation difference on available-for-sale securities · · · · · · · · · · · · · · · · · · ·	1,914	1,507	15,928
Deferred gains or losses on hedges · · · · · · · · · · · · · · · · · · ·	-	(139)	_
Foreign currency translation adjustment · · · · · · · · · · · · · · · · · · ·	74	109	623
Remeasurements of defined benefit plans, net of tax · · · · · · · · Share of other comprehensive income of entities accounted	2,350	-	19,557
for using equity method·····	80	3	672
Total other comprehensive income ·····	4,420	1,479	36,781
Comprehensive income · · · · · · · · · · · · · · · · · · ·	¥7,897	¥4,950	\$65,715
Comprehensive income attributable to  Comprehensive income attributable to owners of the parent	¥7,909	¥4,934	\$65,817
Comprehensive income attributable to minority interests ·······	(12)	15	(101)

	Millions of Yen		Thousands of U.S.Dollars
	2015	2014	2015
Cash flows from operating activities: Income before income taxes and minority interests Depreciation Impairment loss	¥7,205 4,338	¥6,183 4,383 85	\$59,962 36,103
Increase (decrease) in allowance for doubtful accounts other provision net defined benefit liability Interest and dividends income Interest expenses  Foreign exchange losses (gains) Loss (gain) on valuation of investment securities Loss (gain) on sales of investment securities Share of (profit) loss of entities accounted for using equity method	(46) (58) (1,961) (255) 434 (43) (185) 66	(423) (182) (1,713) (215) 390 (12) 0 0 (221)	(390) (485) (16,324) (2,124) 3,617 (361) - (1,539) 556
Loss (gain) on sales and retirement of property, plant and equipment and intangible assets • Decrease (increase) in notes and accounts receivable-trade • inventories • Increase (decrease) in	65 1,871 234	156 (4,241) (2)	543 15,574 1,954
Increase (decrease) in notes and accounts payable-trade advances received on uncompleted construction contracts accrued consumption taxes Other, net	1,916 4,298 573 (47)	4,088 898 (1,332) 1,557	15,951 35,766 4,773 (393)
Income taxes paid·····  Net cash provided by (used in) operating activities	18,407 (1,564) 16,843	9,398 (1,282) 8,116	153,182 (13,014) 140,168
Cash flows from investing activities: Payments into time deposits Proceeds from withdrawal of time deposits Purchase of investment securities Proceeds from sales of investment securities Collection of loans receivable Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Interest and dividends income received Other, net	(1,092) 1,771 (12) 235 15 (1,637) 160 370 (663)	(829) - (21) 10 15 (2,623) 262 426 (369)	(9,093) 14,742 (100) 1,955 132 (13,630) 1,336 3,079 (5,523)
Net cash provided by (used in) investing activities	(853)	(3,128)	(7,101)
Cash flows from financing activities:  Net increase (decrease) in short-term loans payable  Repayment of long-term loans payable  Purchase of treasury shares  Proceeds from sales of treasury shares  Repayments of lease obligations  Interest expenses paid  Cash dividends paid	(232) - (11) - (1,921) (435) (1,121)	(219) (294) (15) 0 (1,885) (391) (935)	(1,930) - (97) - (15,986) (3,621) (9,331)
Net cash provided by (used in) financing activities	(3,721)	(3,740)	(30,967)
Effect of exchange rate change on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents	94	129 1,377	790 102,889
Cash and cash equivalents at beginning of period · · · · · · · · · · · · · · · · · · ·	29,888	28,511	248,714
Cash and cash equivalents at end of period······	¥42,252	¥29,888	\$351,604



Thanks to the support from our customers and the community, the company celebrated its 70th anniversary in October 2014. In commemoration of this anniversary, we held a memorial event.

### **Seventy Years' History**

Toenec 70 Years History, a book in which the 70 years of history since the founding was put together, and a DVD, which is a digital book of the 70 years of history, were created.



#### 70th Anniversary Memorial Ceremony

The 70th anniversary memorial ceremony was held on October 2.



#### **Joint Memorial Service**

A joint memorial service was held at Goshiki-zan Daian-ji Temple to pray for on-duty casualties and for the people who died outside of work.



#### Construction of the "Safety Creation Center (tentative name)," a facility to experience simulated dangers

An educational facility will be built at the Education & Training Center (Minami-Ku, Nagoya City) to experience simulated industrial accidents. This facility is designed to develop employees' sensitivities toward dangers by experiencing simulated industrial accidents. (To be completed in 2016)

### Donation of vehicles with blue flashing lights (patrol cars with blue flashing lights)

In order to contribute to the development of safe communities where people can live with a peaceful state of mind, patrol cars with blue flashing lights, used for voluntary anti-crime activities, were donated to five communities: Okazaki City, Aichi Prefecture (Daimon School District); Nagoya City, Aichi Prefecture (Nakajima School District); Motosu City, Gifu Prefecture; Ueda City, Nagano Prefecture; and Kawagoe Cho, Mie Gun, Mie Prefecture.



▲Okazaki City, Aichi Prefecture (Daimon School District)



▲Nagoya City, Aichi Prefecture (Nakajima School District)



▲Ueda City, Nagano Prefecture



▲Motosu City, Gifu Prefecture



▲Kawagoe Cho, Mie Gun, Mie Prefecture

#### Donation of a solar photovoltaic system to a facility in front of a JR train station

A solar photovoltaic system (1.46kW) was donated and installed at a location frequently patrolled by police in front of the



JR Tsukamoto Station (Osaka City). The generated electricity will be used to power the LED electro-optical display system, which was installed using contributions made by the shopping district near the train station.

#### Donation to a social welfare corporation



A donation was made to the Chunichi Shimbun Community Service Administration to be used for child welfare services.

system.

# **Recent Construction Projects**

#### ■Sengawa Kewport

In May 2014, Toenec completed the electrical system of Sengawa Kewport which was built in the site of Kewpie Corporation's former Sengawa Factory. The job included substations, trunk lines and power-related works for a variety equipment in the facility. As a part of the BCP (Business Continuity Plan), a substation and a power supply system were built so that business operations can continue during power outages using an emergency power generator and a co-generation



▲Emergency power generator

#### **MAN TOKYO**

In April 2014, Toenec completed the electrical system of AMAN TOKYO which is the hotel section of Otemachi Tower

In addition to various equipment installations such as substations, trunk lines, power and light outlets for the hotel, the job included electrical works associated with dimming lights, security, and furniture for the guest rooms. Furthermore, Toenec installed a system to monitor electric power consumption and the equipment usage status so that the hotel can implement energy-saving measures.



# **Recent Construction Projects**

#### ■Toenec Eniwa Solar Farm

In September 2014, Toenec completed the Eniwa Solar Farm that had been built on the site of the former Kinki University Research Institute of Biocoke in Eniwa City, Hokkaido.

Approximately 18,600 solar panels are installed here, and the power plant generates about 4,000kW of power, which is the biggest amount for a large-scale solar system operated in the city. The bottom of the panels is set 1.5m higher from the ground in order to cope with the accumulated snowfall. Moreover, the panel angle is set at an angle of 38 degrees since it is located at high latitude and has a low solar altitude.





▲Panels were installed at higher positions in preparation for accumulated snowfall, and the solar altitude was also taken into consideration.

## **Power Restoration from Snow Damage**

Toenec made all-out efforts to quickly restore power in the jurisdiction of the Gifu Branch after heavy snow knocked down power lines in the area in December 2014. Support force groups were mobilized from various offices to the Takayama Sales Branch whose area of jurisdiction was hardest hit, and altogether, some 5,000 persons were deployed.





▲Power restoration work▲

## **Topics**

# First-time implementation of "Enetoku" for all-electric condominium units in the Chubu region

Our Mansion Energy Management System "Enetoku" was selected for the all-electric smart condominium units planned by Sanyo Homes. By combining an all-electric system and "Enetoku," the energy cost can be reduced by more than about 30% compared to condominium units using gas.



#### Most Excellent Award received at the Certified Electrician Skills Competition

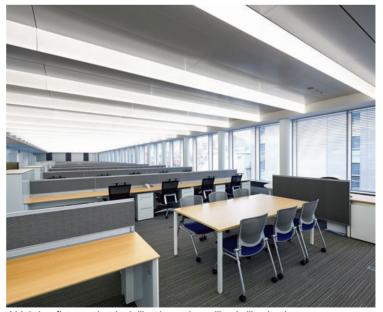


▲Shota Yamamoto (photo on left) won the Osaka Governor's Award, the highest award at the Certified Electrician Skills Competition (hosted by the Osaka Electrical Contractors Association).



### ■Design Award for Light and Lighting Most Excellent Award was received

At the 2014 Annual Conference of the Illuminating Engineering Institute of Japan, the "Densan Headquarters Building Ambient Office Illumination," which our company had participated in making, received the Design Award for Light and Lighting Most Excellent Award. In this system, light guide panels, which emit light on both surfaces, are hung perpendicularly to the ceiling in rows, and it ensures illumination by direct light and looks like the entire ceiling is emitting lights. With this system, a "sense of brightness" can be maintained with a minimal illumination level, ensuring energy saving.



 $\blacktriangle \text{Lighting fixtures}$  that look like the entire ceiling is illuminating

## ■ Prizes received at Skills Competition





▲Toshiaki Sakai won the Silver Award in the Electrical Installations
Division at the National Skills Competition (held in Aichi Prefecture)

### ■ Activities of Toenec's Track and Field Club





▲59th "Ekiden" of the Japan Industrial Track and Field Association (New Year "Ekiden")

#### ■Toenec Technical Fair 2014

In October 2014, a technical exhibition "Toenec Technical Fair 2014" was held at the Education & Training Center, and it was open to the general public for the first time. Some 2,300 visitors attended the fair, and technologies and skills that have been developed by Toenec, as well as the latest technology and products, were introduced through exhibits, demonstrations, trials and presentations.





# Company Overview

Trade Name TOENEC CORPORATION

Head Office 20-31, Sakae 1-chome, Naka-ku

Nagoya, Aichi, 460-0008, JAPAN

Established October 1, 1944 Capitalization 7,680 million yen

Employees 4,772 (as of March 31, 2015)

### **Business Lines**

- 1. Electrical and telecommunications construction
- 2. Pipe-laying
- 3. Fire-control system construction
- 4. Construction and building works
- 5. Scaffolding, earthworks, and concrete works
- 6. Road surfacing
- 7. Painting
- 8. Waterproofing work
- 9. Waterworks
- 10. Steel-structure construction
- 11. Machinery and tool installation
- 12. Interior finishing work
- 13. Cleaning-facility construction
- 14. Power provision, including hot and cold water systems and other systems such as steam and thermal generation, and wind and solar power generation
- 15. Electrical telecommunications construction
- 16. For all the items above, surveying, design, supervision, maintenance, and consultation services, along with associated commissioned research, planning, development, etc.
- 17. Procurement, manufacture, sale, and leasing of the goods listed below
  - A. For the items listed above, power cables, utility poles, power stringing tools, etc.
  - B. Control equipment for power generation and transmission, lighting equipment, and wiring materials
  - C. Electrical appliances, furniture, kitchen equipment, medical equipment, health and hygiene equipment, home-care devices, home-care goods, fitness equipment, sporting goods, apparel, and sundry items
  - D. Building plant and equipment, air-conditioning equipment, and compressors
  - E. Electrical telecommunications equipment, computer systems, data terminals, and parts related to these
- 18. Ordinary freight vehicles
- 19. Sale, leasing, and management of real estate
- 20. Investment and financing in other companies
- 21. Manpower dispatching
- 22. Any business related to any of the items above

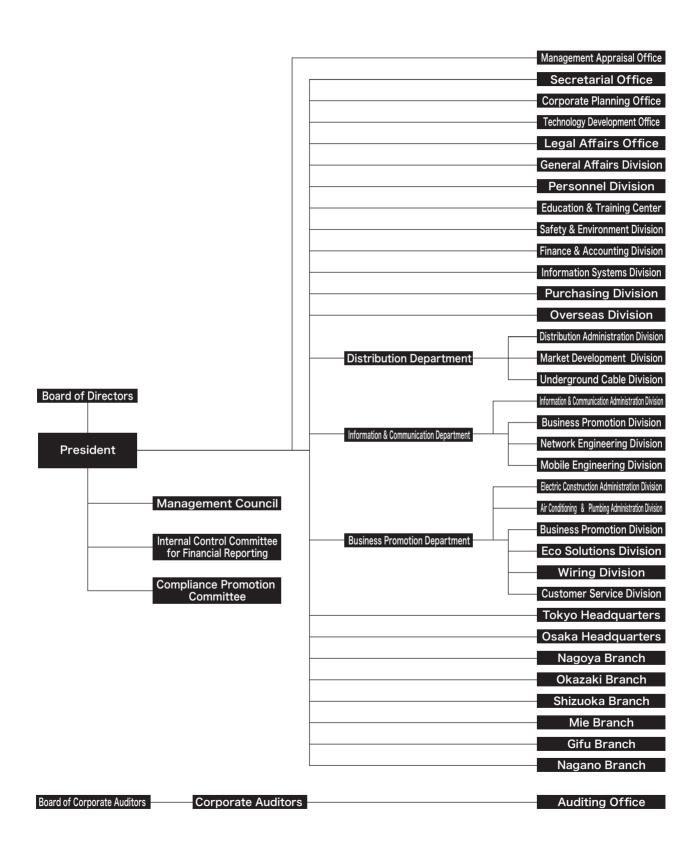












Subsidiaries (As of July 1, 2015)

Trade Name: TOENEC SERVICE CORPORATION

A d d r e s s:22-20 Nishiki3-chome, Naka-ku,

Nagoya, Aichi, 460-0003, Japan

Phone: +81 (52)957-6950 Fax: +81 (52)957-6956

Representative: Michio Tomita, President

Established:October 1, 1981 Capitalization:JPY 100 million

Branch: Nagoya, Okazaki, Shizuoka, Mie, Gifu, Nagano, and Tokyo

Trade Name: FILLTECH CORPORATION

A d d r e s s:1-32 Chitose 3-chome, Minato-ku, Nagoya, Aichi, 455-0011, Japan

Phone & Fax: +81 (52)652-9938

Representative: Mitsuo Hashimoto, President

Established: April 2, 2001 Capitalization: JPY 35 million

Trade Name: TOENEC CONSTRUCTION (SHANGHAI) Co., Ltd.

A d d r e s s:2F Chang Fa Building (East Area), No. 128 Wei Hai Road,

Huang Pu District, Shanghai city 200003, China Phone: (86)21-6358-1878 Fax: (86) 21-6359-3876

Representative: Toshiyuki Maeshima, President

Established: September 16, 2003 (Approved for operation January 19, 2004)

Capitalization: CNY 46,848,844.76

Trade Name: TOENEC (THAILAND) Co., Ltd.

A d d r e s s:Room 1402, Bangkok Tower, 2170 New Petchburi Road, Bangkapi Huaykwang,

Bangkok 10310, Thailand

Phone: (66)2-308-0320 Fax: (66)2-308-0322

Representative: Hiroyuki Kawata, Managing Director

Established:June 27, 1996 Capitalization:THB 10,100,000

Trade Name: TOENEC PHILIPPINES INC.

A d d r e s s:4F, Valderrama Building, 107 Esteban Street,

Legaspi Village, Makati City, 1229 Philippines Phone: (63)2-886-3632 Fax: (63)2-887-1572

Representative: Masato Okamura, Vice-president

Established:October 26, 1995 Capitalization:PHP 1 million